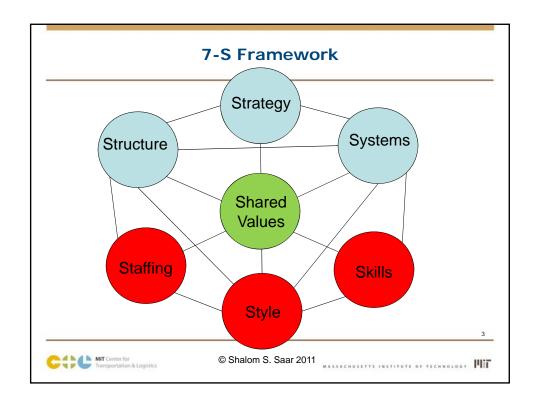


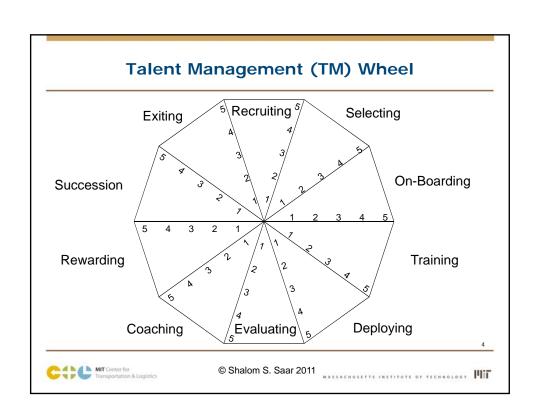
## **Session Objectives**

- 1. Recognize the importance of talent management in driving supply chain strategies
- 2. Align talent with the culture and values of the organization
- 3. Examine GE approach to talent management and draw the lessons for your organization

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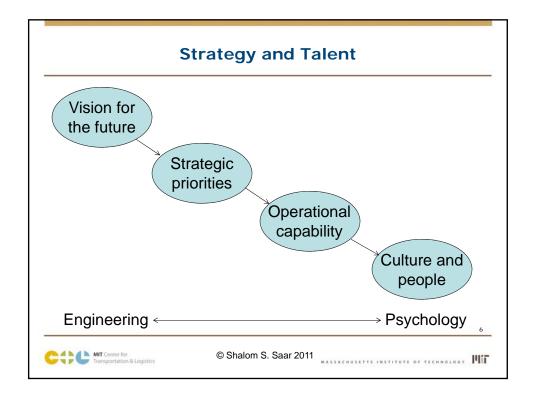


## **GE Discussion Questions**

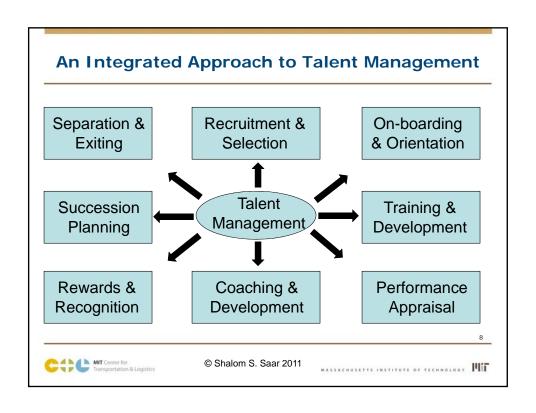
- · What philosophy, policies, and practices have made GE a talent producing machine?
- · How transferable are GE policies to your organization?
- · What are the implications for the recruitment of SCM for the future?

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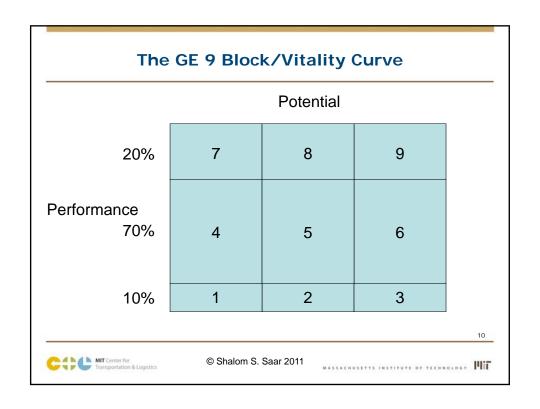
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## **Talent Management Building Blocks**

- 1. What kind of people do we want? What should be SCM profile?
- 2. How do we identify them? What is the best recruitment strategy?
- 3. How do we assess them?
- 4. How do we secure the qualified ones?
- 5. How do we indoctrinate them?

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## **Competency Building Blocks**

- 6. How do we give them feedback?
- 7. How do we develop them?
- 8. How do we challenge them?
- 9. How do we retain them?
- 10. How do we exit those who need to go?

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